



有信云  
YOUXIN.CLOUD

# Youxin Technology Ltd

Nasdaq Ticker: YAAS

Investor Presentation



# Forward-Looking Statements



This presentation contains forward-looking statements. All statements contained in this presentation other than statements of historical fact, including statements regarding our future results of operations and financial position, our business strategy and plans, and our objectives for future operations, are forward-looking statements. The words “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” and similar expressions are intended to identify forward-looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those described in the “Risk Factors” section. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the future events and trends discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

You should not rely upon forward-looking statements as predictions of future events. The events and circumstances reflected in the forward-looking statements may not be achieved or occur. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. We do not undertake to update any of these forward-looking statements after the date of this presentation or to conform these statements to actual results or revised expectations, other than required by the federal securities laws or other applicable laws.

# Equity Snapshot



<b>Ticker Symbol</b>	YAAS
<b>Share Price* (2/9/2026)</b>	\$1.30
<b>52 Week Range* (2/9/2026)</b>	\$1.25-\$560.00
<b>Market Capitalization* (2/9/2026)</b>	16.79 million
<b>Shares Outstanding* (2/9/2026)</b>	3.97 million
<b>Revenues (FY2025)</b>	\$0.54 million
<b>Fiscal Year End</b>	September 30
<b>IPO Date</b>	December 20, 2024
<b>IPO Underwriter</b>	Aegis Capital Corp.

\*Source: Yahoo Finance

# Company Overview



**Our low-code platform services help retail enterprises transform their digital architecture without complex IT infrastructure.**

*We leverage the capabilities of our AI + PaaS platform to highly customize digital scenarios for our clients, extending beyond CRM services to include HRM and OA (Office Automation).*

## Our Products



### PaaS (Platform as a Service) **Youxin Cloud**

- Enables mid-tier brands to operate their businesses in a flexible and distributed manner
- Integrates AI models, enabling the generation of complex customized code on the PaaS platform via natural language

### SaaS (Software as a Service) **Yunzhuidan**

A business management tool designed for consumer brands



**65**

Software copyrights in China and overseas\*

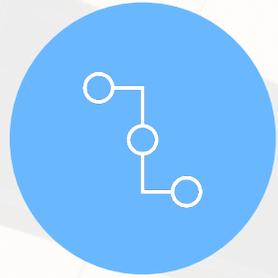


**Hong Kong Innovation  
Leadership Award**

Hong Kong Innovation and  
Technology Achievement Awards  
**2025**



# Investment Highlights



**End to End Unified Enterprise Solutions**



**Abundant Retail Industry Experience**



**Strong Synergies with Our Partners**



**Best-in-Class Features and Functionality**



**Reduced Costs**

# End to End Unified Enterprise Solutions



We provide a comprehensive enterprise SaaS product and PaaS platform, with solutions across sales, marketing, and service for a variety of industries and business.



**One of the few** providers of domestic applications that can support external digitization in Mainland China.



**80+** PaaS cloud solutions covering a wide spectrum of the retail, religion, and cosmetic industries.

## Common Characteristics of Our PaaS Ecological Platform and SaaS Standard Product



# End to End Unified Enterprise Solutions



## PaaS Cloud Service — Youxin Cloud

Highly Secured Multi-Tenant System

Industry Standard Components and Solutions

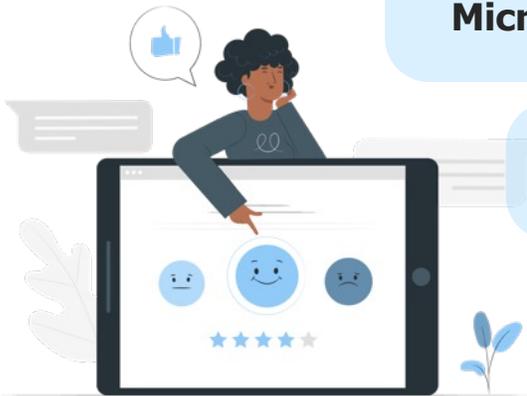
Micro Cloud Service Architecture

PaaS Sections

In-depth PaaS service User Experience

### Benefits to Clients

- Cutting-edge cloud experience
- Drive revenue with efficiency and flexibility
- Seamless end-to-end service



# End to End Unified Enterprise Solutions



## AI+PaaS Solution — Complex Customized Code Generation Through Natural Language

We have implemented conversational interaction in user scenarios, which allows our customers directly interface with the software in plain language (typed or spoken), and receive immediate and relevant responses or actions.

### Features



#### Acceleration of real-time online communication

- AI-driven insights
- Identification of optimal distribution channels and real-time response to instructions
- Automatic initiation of smart approval workflows for incentive policies with full-process synchronization



#### Satisfaction of the customized demands

- Can be built from zero by eco-partners or our implementation engineers using our PaaS platform or on existing mature SaaS products



#### User friendly

- Easy to use and can be mastered with almost no learning cost



#### Adaption to organizational changes

- Can be modified to meet the new requirements within a few hours or in one day if changes occur within a company



#### Affordable price

- Allows our customers to enjoy product features found on much more expensive products for a fraction of the price

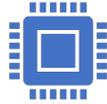
# Best-in-Class Features and Functionality



## Staying at the Forefront of Cloud Technology



Having the capability to maintain our technology leadership and upgrade our cloud solutions continuously



One of the few domestic SaaS products and PaaS platforms can support external digital applications in Mainland China



With a high degree of support for customization and using the client's own domain-specific language ("DSL")



Small amount of code in special scenario to reduce the difficulty of operational implementation of clients



## Intellectual Properties\*

- **2** registered patents and **8** pending patents
- **12** registered trademarks
- **67** copyrights
- **7** domain names in China and overseas

# Abundant Retail Industry Experience



Our business founders and management team have the business experience and insight to provide comprehensive and efficient solutions to meet the needs of our clients.



Experience in big tech companies like **Tencent Holdings Ltd ("Tencent")** and **DiDi Global Inc.**



Experience from **Salesforce partners** across multiple industries.



Expertise in technology development and deep understanding of the retail business

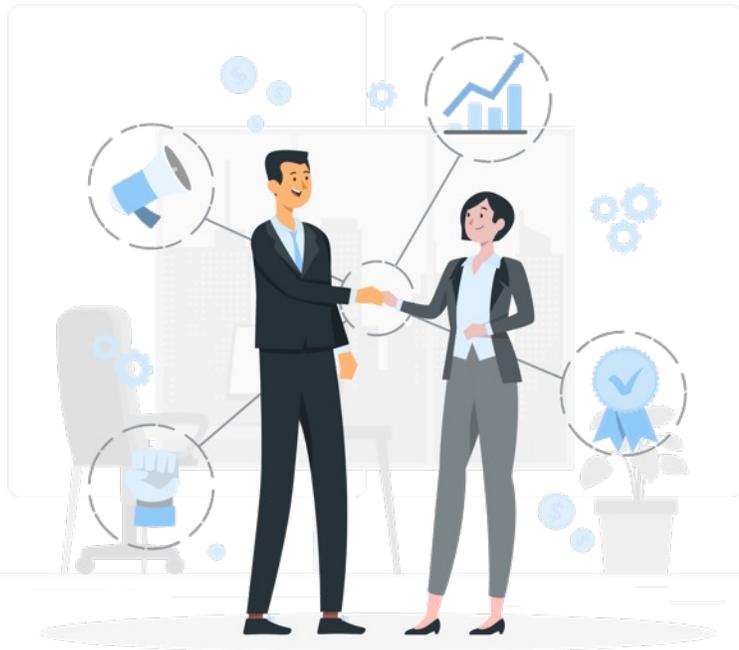
## Innovative solutions for greater customer value.



- Challenge the conventional reliance on proportional workforce expansion for performance growth and strive for high-quality business enhancement.
- Aim to provide AI-driven digitalization services across various sectors through expanded partnerships.

# Reduced Cost

Clients can enjoy the same features of high-quality standard SaaS product for a fraction of the price.



Retailers using our SaaS product and PaaS platform can save on the heavy investment of setting up and maintaining complex IT infrastructure and multiple SaaS products.

Our clients have the latest technologies with purpose-built capabilities for security, compliance and interoperability.

# Strong Synergies with Our Partners



We are one of 38 member companies in the world selected for Tencent's Cloud Native Accelerator.



- Tencent is China's leading cloud-native enabler.
- Used 10 billion times daily by over 1 million developers and 500,000 customers.
- Tencent Cloud Native Accelerator will export Tencent's capabilities and technologies and collaborate with ecological partners to build a cloud native ecology.



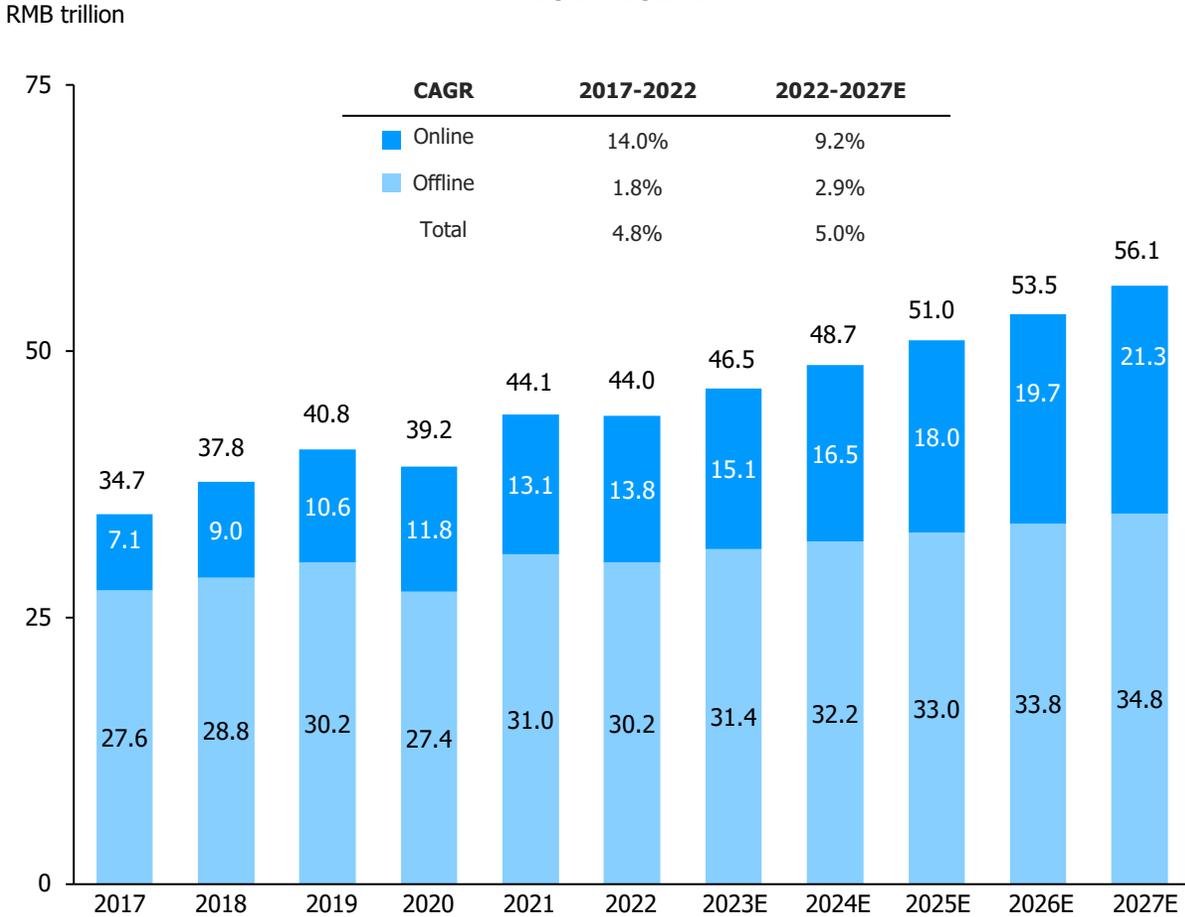
- To collaborate with Tencent on technology, business, community, and investment.



# Industry Overview

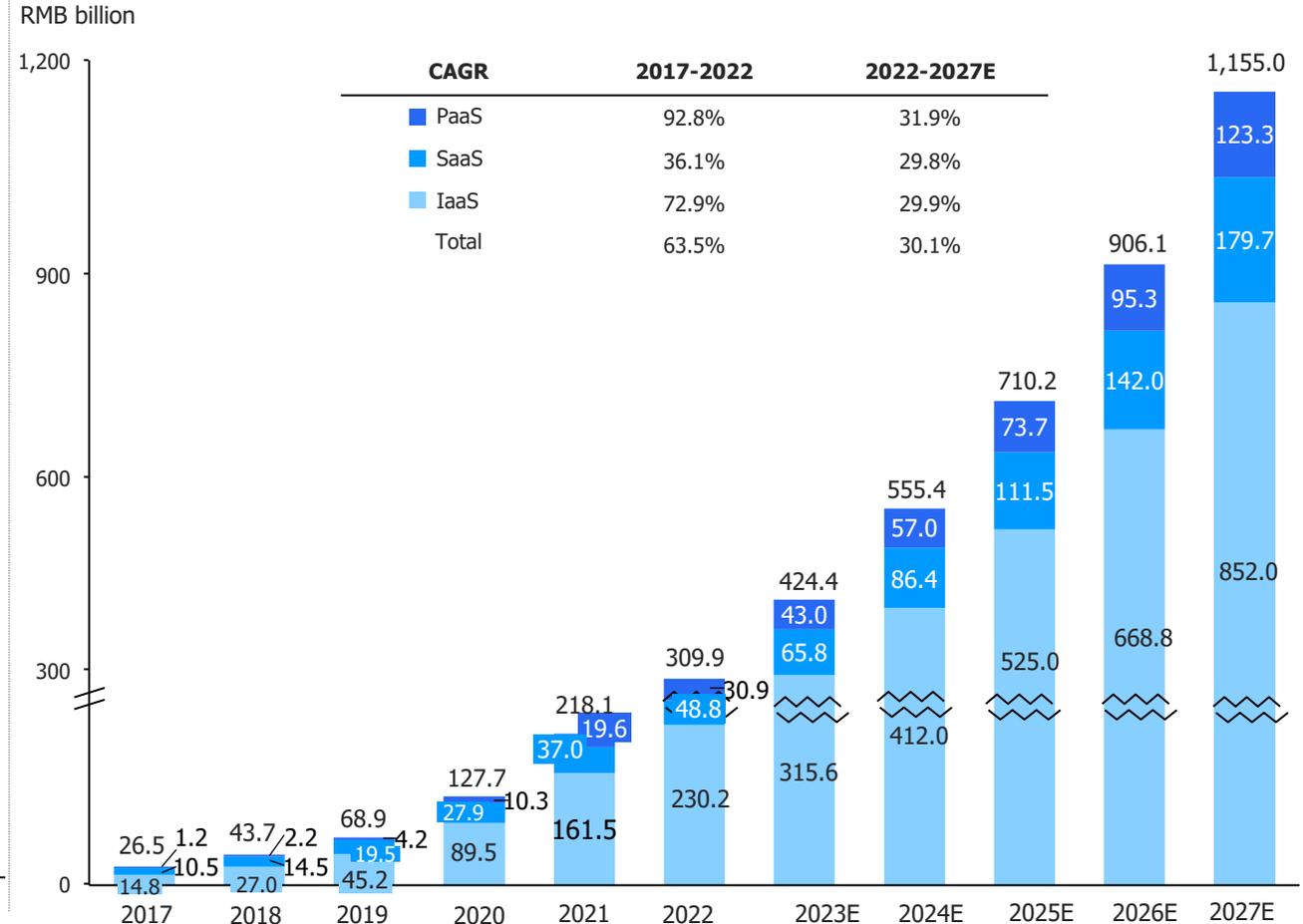


### Total retail sales of consumer goods, China, by channel, 2017-2027E



Source: National Bureau of Statistics of China, China Insights Consultancy

### Market size of public cloud services, in terms of revenue, by service type, China, 2017-2027E



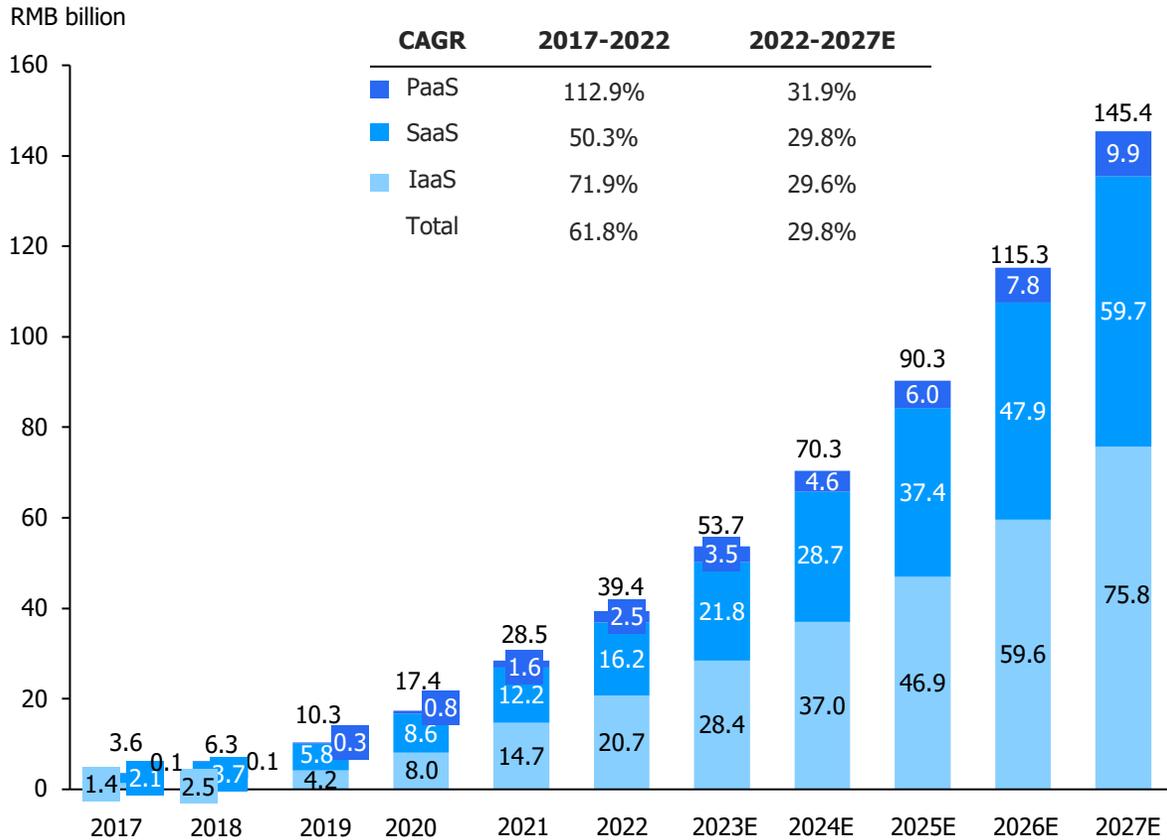
Source: China Academy of Information and Communication Technology, China Insights Consultancy



# Industry Overview

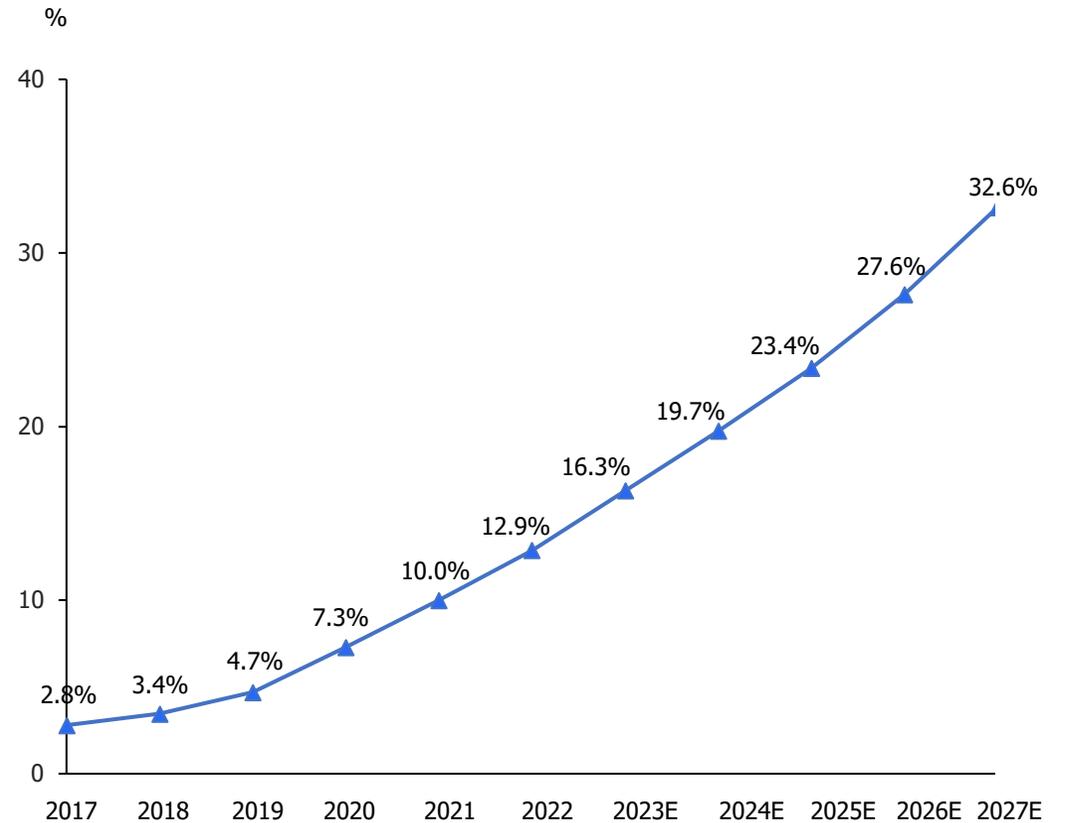


### Market size of retail public cloud services, in terms of revenue, by service type, China, 2017-2027E



Source: China Insights Consultancy

### Percentage of cloud service spending in the whole IT spending, China, 2017-2027E



Source: Ministry of Industry and Information Technology, China Insights Consultancy

# Our Executive Officers and Directors



**Shaozhang Lin**

*Chief Executive Officer and Director*

- Mr. Lin has served as our Director since date of incorporation on October 21, 2022 and he has served as our Chief Executive Officer since April 2023.
- Mr. Lin founded our company in Guangzhou and has more than 15 years of experience in the technology R&D.
- Mr. Lin was the CTO and Vice president of Beijing Wuqiong Information Technology Co. Ltd. from July 2016 to February 2018.
- Mr. Lin was CTO of Guangzhou Fifteen Minutes E-Commerce Co. Ltd. from December 2015 to June 2016.
- Mr. Lin was the former technical leader of WeCom and Tencent Enterprise Mailbox.
- Mr. Lin obtained a B.S. degree from South China University of Technology and an M.S. degree from Sun Yat-sen University.



**Xirui Guo**

*Chief Financial Officer*

- Mr. Guo has served as our Chief Financial Officer since April 2023.
- Mr. Guo has also served as an Executive Director for Fern Win Group from July 2021 to February 2023.
- Mr. Guo served as the Deputy General Manager and CFO of Shenzhen Chuang Fei Ge (CFG) Environmental Ltd. from January 2021 to July 2021.
- Mr. Guo also served as Assistant President of Yong Cheng Ying Fu (YCYF) Asset Management Ltd from September 2018 to December 2020.
- Mr. Guo obtained a B.S. degree from Sichuan University with a Bachelor of Law and M.A. degree from Macquarie University.



**Jinhou Sun**

*Chairman of Board of Directors and Director*

- Mr. Sun is one of the co-founders of our company and has served as a Director and Chairman of our Board of Directors since April 2023.
- Mr. Sun joined our company with four years of experience in product managing in 2018.
- Mr. Sun has worked for Beijing Xiaoju Technology Co., Ltd., which was the company behind DiDi Chuxing for four years, where he participated in a series of important product developments, such as "DiDi Cab" and "DiDi Express".
- Mr. Sun attended from Beijing University of Posts and Telecommunications between 2011 and 2013.

# Our Executive Officers and Directors



## Chu Kam Hung

*Independent Director*

- Mr. Chu brings nearly 15 years of investment, M&A, and strategic leadership experience across the new energy and materials sectors.
- Mr. Chu currently serves as Senior Investment Manager at Jolywood (Suzhou) Sunwatt Co., Ltd. (SZSE: 300393).
- Mr. Chu was an Investment Manager in the Board Office of Shanghai Aiko Solar Energy Co., Ltd. (SHA: 600732).
- Mr. Chu holds a bachelor degree from the University of Toronto.

## Yisu Fan

*Independent Director*

- Mr. Fan has over ten years of experience in financial management, auditing, and capital markets.
- Mr. Fan recently held the position of Financial Director at Jiangxi Zhonglian Equipment Manufacturing Co., Ltd., where he was responsible for establishing financial management systems and overseeing daily operations.
- Mr. Fan holds a bachelor degree in Economics from the University of Delaware and possesses a Board Secretary Qualification Certificate issued by the Shenzhen Stock Exchange.

## Edward C. Ye

*Independent Director*

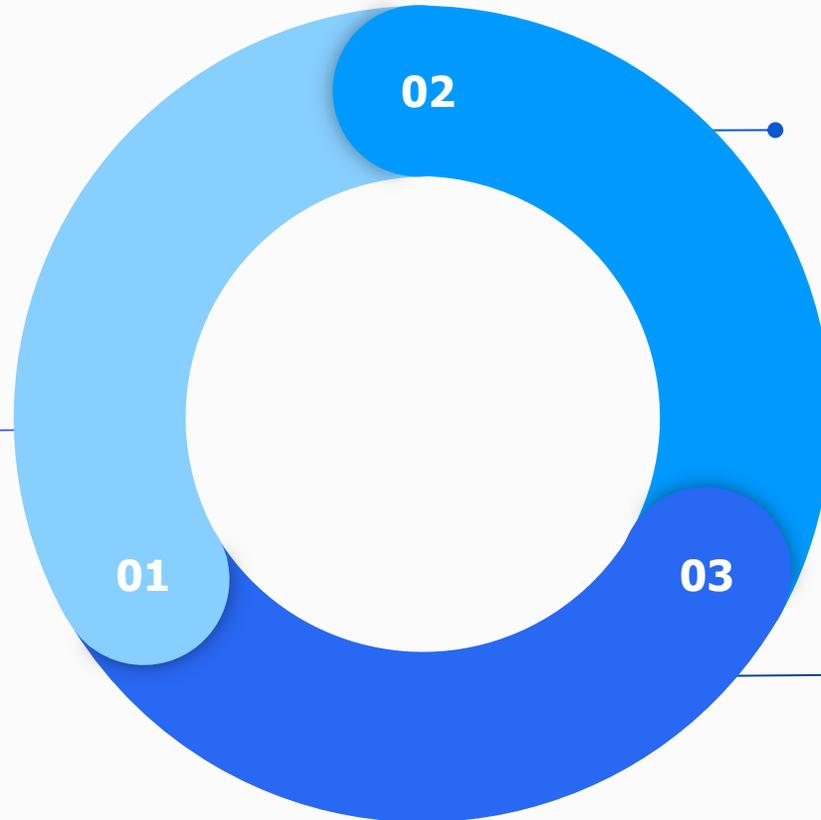
- Mr. Ye has served as Vice President of Finance of Wimi Hologram Cloud Inc. (Nasdaq: WIMI) since 2018.
- Mr. Ye was CFO of Bibi Global from 2013 to 2017.
- Mr. Ye served in the Alan C. Liu, CPA Accounting Office as Senior Manager from 2008 to 2013.
- Mr. Ye obtained a B.S. degree in Business Administration in 2005 from California State University Los Angeles with a major in Finance and a minor in Economics.

# Growth Strategy



## Optimizing PaaS platform and SaaS Service

Creating customized platforms for our clients to create products that are approximately 90% standardized to meet the needs to mid-tier brands in China while also allowing for additional customization to meet the unique demands of any client.



## Continue to Invest in Infrastructure & Technology

Continuing investing in our infrastructure to provide higher-quality cloud services and improve operational efficiency.



## Enhance Our Strategic Partner Ecosystem

Forming additional strategic partner relationships with our suppliers, and to accelerate efficient growth via our partners.

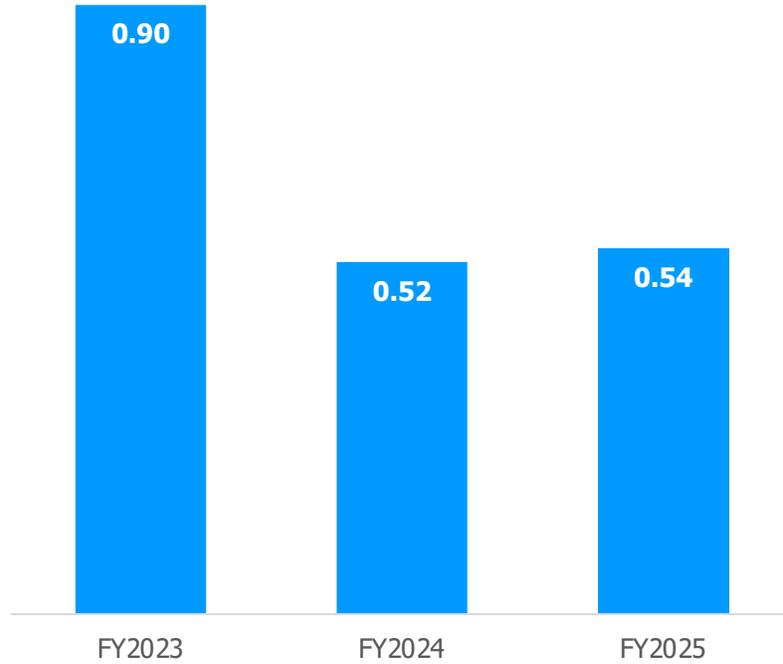


# Financial Highlights

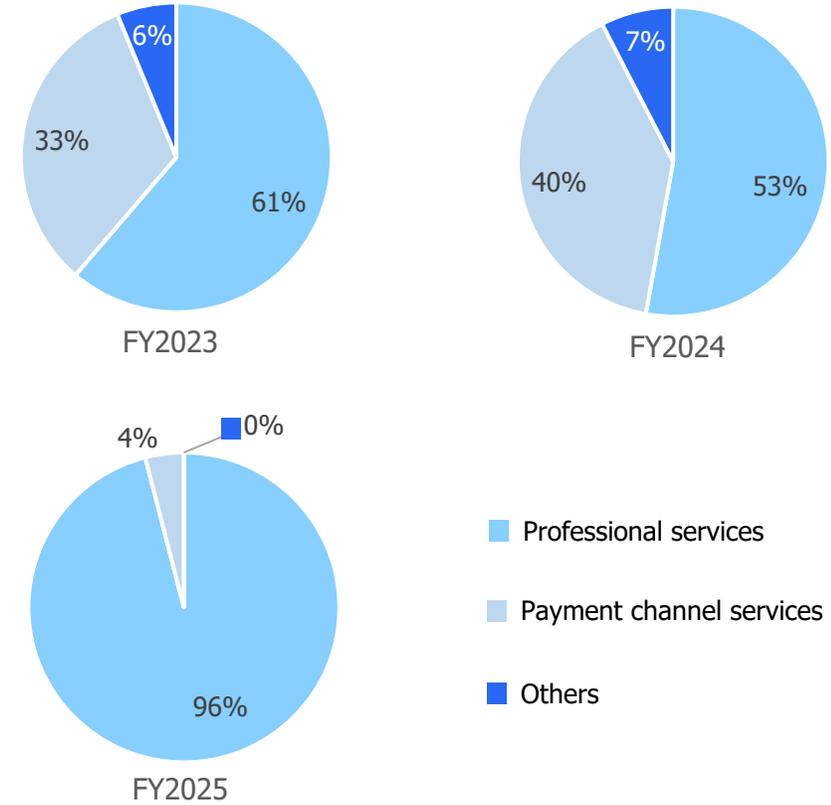


## Revenue

US\$ million



## Revenue Breakdown

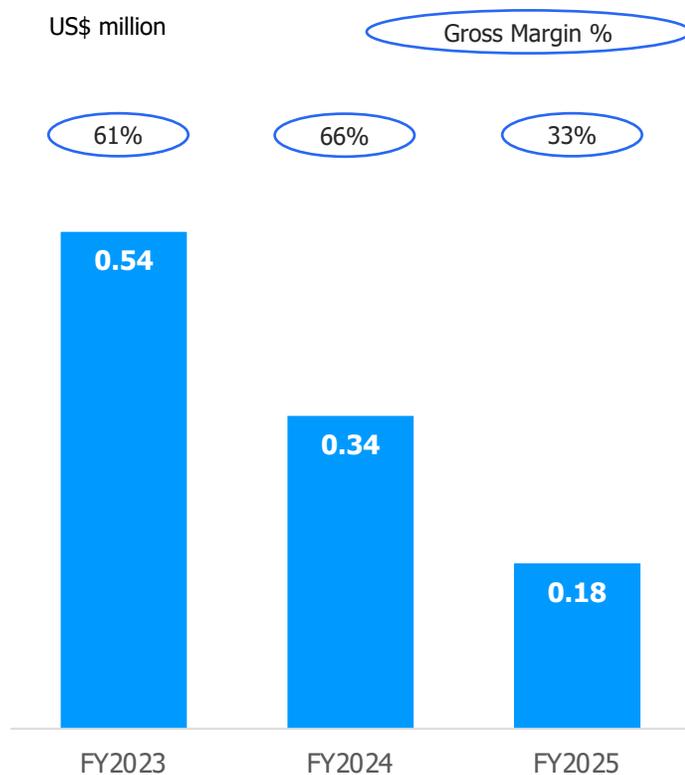


Note: Fiscal Year Ended September 30.

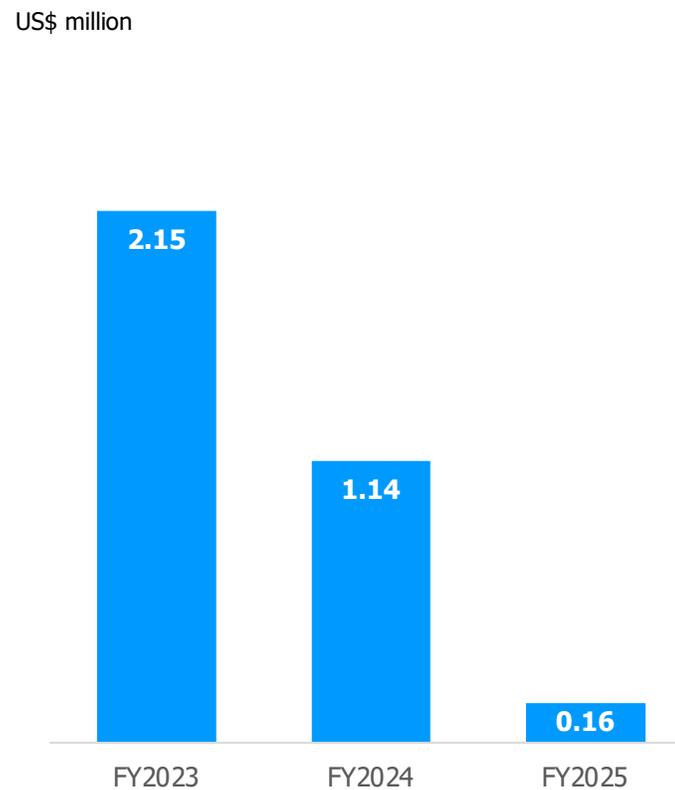
# Financial Highlights



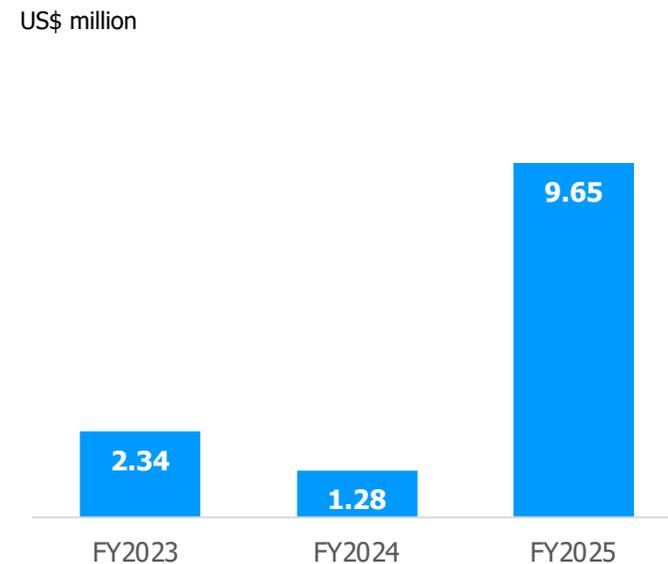
## Gross Profit



## R&D Expenses



## Net Loss



## Commentary

- The increase in net loss for FY2025 was largely attributable to non-recurring items, including IPO- and follow-on-offering-related professional fees, warrant-related expenses, and investment losses.



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